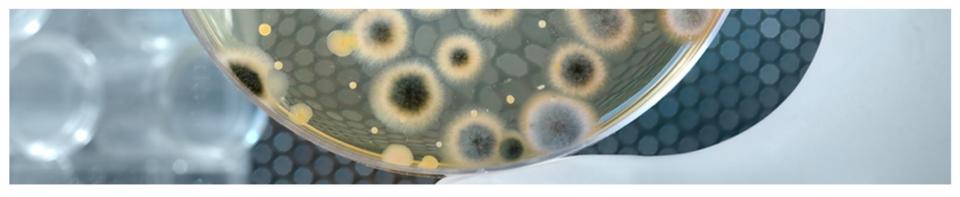


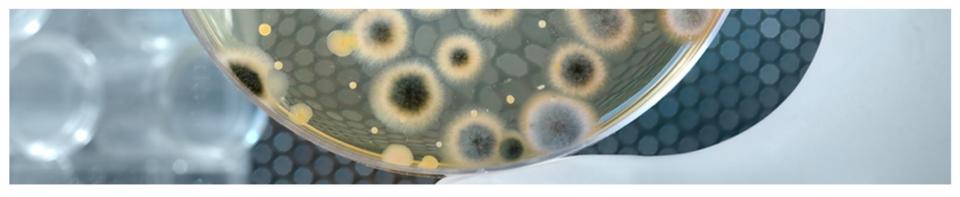
### Why Is Cosmetology Regulated?

Public Health, Community Safety



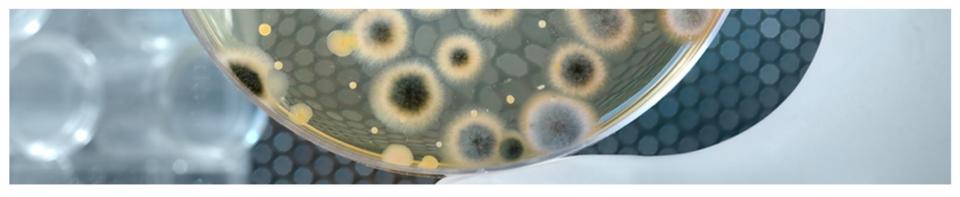
#### The Real Risks...

- Risks associated with the transmission of pathogens within the salon have increased substantially due to the following:
  - Antibiotic Resistant Pathogens
  - Pathogens new to this country
  - Limited government resources have led to reduced surveillance
- The economy of the salon has led to reduced adherence to public health considerations, further increasing the risk to the consumer
- Consumers have greater access to information and are more willing to litigate against salons
- The reality of a pandemic hitting the US is very real and containing the spread within a community is vital



### Why the Public Needs Protection

- Many consumers are at high risk for infection and don't even know it...
  - 72% of diabetics go 5 years before diagnosis...making them at risk
  - All mastectomy patients are at high risk when receiving a manicure
  - Everyone on medications for Asthma, Rheumatoid Arthritis and severe allergy medications have impaired immune systems
- Most consumers are unaware of risk and will price shop
- Infectious illness spread through a salon can affect a whole community quickly
- In the salon, "time is money" so the unregulated salon will avoid the cost in both supplies and time of correct disinfection and the consumer will not know the difference



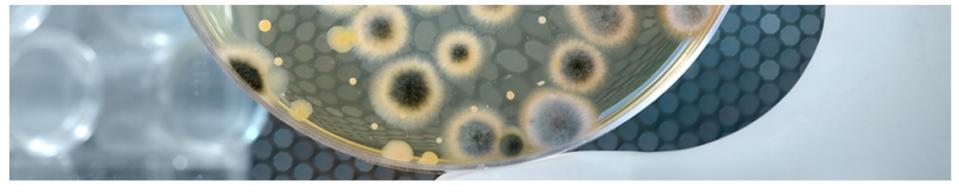
#### What Should Scare You

- MRSA (Methicillin Resistant Staphylococcus Aureus)
  - The most virulent strains can kill a healthy individual in 48 hours
  - Kills more people annually in the US than AIDS
  - Infection of the foot frequently results in amputation
  - Community Acquired form is much more virulent and contagious
  - Everyone is at risk...all it takes is an opening in the skin and a contaminated object or surface
  - California (2009) Pedicure patron becomes infected with MRSA and dies within 4 days
  - Ohio (2010) Barbershop patron becomes infected with MRSA from contaminated clippers... spends several weeks in the ICU



This.... Becomes...





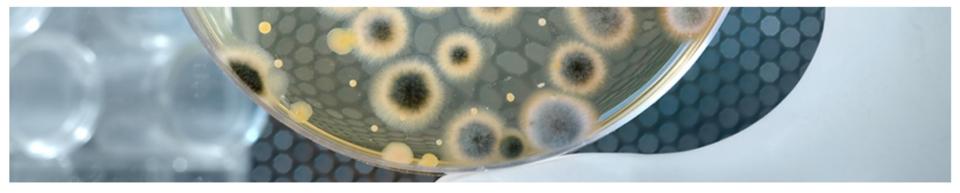
# THIS





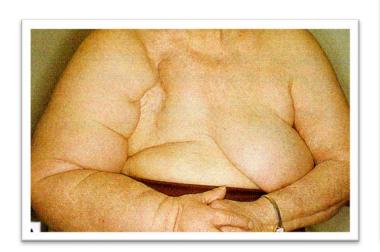
### Hepatitis

- Contagious virus that can severely damage the liver and cause death
- Hepatitis is the leading cause of liver cancer in the US
- Virginia (2011) confirmed case of Hepatitis C transmitted to salon customer during manicure
- "Whether there is sufficient compliance with disinfection requirements is an important variable in the safety of salon and barbershop services from a public health perspective," Dr. David A. Johnson, of Eastern Virginia Medical School, said in an ACG (American College of Gastroenterology) news release...recommends CDC and OSHA regulations
- 4.4 Million Americans have chronic Hepatitis ...over 50% do not know it!



#### Cellulitis

- Swelling, redness and thickening of skin created by the spread of infection under the skin – often caused by Staphylococcus (Staph) or Streptococcal bacteria – treated with antibiotics
- In women with mastectomy or lumpectomy can result lymphedema (swelling of effected limb)









## Mycobacterium Fortuitum

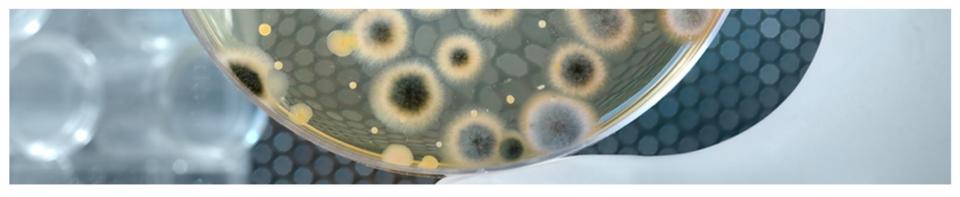
- Thrives in Pedicure environment
- California (2004) 100+ customers at nail salon infected
- Leave patients with scarring and recurring boils and painful lesions
- New strains of Mycobacterium being seen throughout the world





### Where Infections Begin

- Instruments such as clippers, nippers and shears
- Clippers between the blades
- Tables , headrests and chairs
- Pedicure Bowls
- Manicure tables
- Single Use items used multiple times...Buffers, files, waxing sticks, orange sticks
- Razors
- Extraction instruments
- Unwashed hands



#### How States Protect the Public

- Write rules that are clear and outline proper procedure in the salon to prevent the spread of pathogens
- Update laws that require the use of agents that are potentially harmful to the public or the salon employee (phenols, fumigants, MMA)
- Give public easy access to report unsanitary conditions for follow up by the state
- Make public aware of risks and salons that consistently perform poorly on inspection
- Assure that licensees are educated in the services they provide and any potential risk to a consumer



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Questions?
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