

Timed Course Outline

Create and attach a timed course outline in the format below. The outline should include each major segment of your course, as well as a detailed breakdown of any sub-topics. Identify all non-instruction periods (i.e., breaks, lunch, final exam time, etc.). Learnings objective should start with an action verb (see Bloom's Taxonomy List) and describe what the **student will be able to do** after completing the section—**NOT what the instructor will be teaching or doing**. Please note that verbs like "learn," "understand," or "know" are **NOT** considered acceptable.

# of Minutes	Subject Content	Learning Objective	Teaching Method
20 minutes	Applying it to Real World	Identify the types of agency allowed in their brokerage.	Group Exercise Case Studies
15 minutes	Your Broker's Policy	Evaluate the effects of their broker's agency policy in day-to-day real estate practice	Lecture Group Discussion
10 minutes	BREAK		
15 minutes	Present the Brochure	Explain the agency disclosure brochure to a potential buyer or seller	Role Play Activity

Bloom's Taxonomy Action Verbs

KNOWLEDGE	COMPREHENSION	APPLICATION	ANALYSIS	SYNTHESIS	EVALUATION
Remember previously learned information	Demonstrate understanding of the facts	Apply knowledge to actual situations	Break down material into constituent parts	Compile ideas to form a new understanding	Make and defend judgments based on a set of criteria
<ul style="list-style-type: none"> ▪ Arrange ▪ Define ▪ Describe ▪ Identify ▪ Label ▪ List ▪ Match ▪ Name ▪ Order ▪ Outline ▪ Recognize ▪ Relate ▪ Recall ▪ Repeat ▪ Reproduce ▪ Select ▪ State ▪ Enumerate 	<ul style="list-style-type: none"> ▪ Cite ▪ Classify ▪ Defend ▪ Describe ▪ Discuss ▪ Distinguish ▪ Estimate ▪ Explain ▪ Express ▪ Extend ▪ Generalize ▪ Give example(s) ▪ Identify ▪ Illustrate ▪ Indicate ▪ Infer ▪ Locate ▪ Paraphrase ▪ Predict ▪ Recognize ▪ Rewrite ▪ Review ▪ Select ▪ Summarize ▪ Translate 	<ul style="list-style-type: none"> ▪ Act ▪ Apply ▪ Articulate ▪ Chart ▪ Choose ▪ Demonstrate ▪ Discover ▪ Employ ▪ Establish ▪ Illustrate ▪ Implement ▪ Interpret ▪ Manipulate ▪ Modify ▪ Practice ▪ Predict ▪ Prepare ▪ Produce ▪ Relate ▪ Report ▪ Schedule ▪ Show ▪ Sketch ▪ Solve ▪ Utilize ▪ Write 	<ul style="list-style-type: none"> ▪ Analyze ▪ Appraise ▪ Breakdown ▪ Calculate ▪ Categorize ▪ Compare ▪ Contrast ▪ Criticize ▪ Diagram ▪ Differentiate ▪ Discriminate ▪ Distinguish ▪ Examine ▪ Identify ▪ Illustrate ▪ Infer ▪ Model ▪ Outline ▪ Point out ▪ Prioritize ▪ Question ▪ Relate ▪ Select ▪ Separate 	<ul style="list-style-type: none"> ▪ Adapt ▪ Arrange ▪ Assemble ▪ Categorize ▪ Collect ▪ Collaborate ▪ Combine ▪ Compile ▪ Construct ▪ Create ▪ Design ▪ Develop ▪ Devise ▪ Incorporate ▪ Modify ▪ Plan ▪ Prepare ▪ Rearrange ▪ Reconstruct ▪ Relate ▪ Reorganize ▪ Revise ▪ Rewrite ▪ Set up ▪ Summarize ▪ Write 	<ul style="list-style-type: none"> ▪ Appraise ▪ Assess ▪ Attach ▪ Choose ▪ Compare ▪ Conclude ▪ Contrast ▪ Critique ▪ Decide ▪ Defend ▪ Describe ▪ Discriminate ▪ Estimate ▪ Evaluate ▪ Explain ▪ Justify ▪ Interpret ▪ Relate ▪ Predict ▪ Rate ▪ Select ▪ Summarize ▪ Support ▪ Value